CHATTANOGA TM Multifamily Report



a Berkshire Hathaway and Jefferies Financial Group company





Jobs Added / Lost

LAST 12 MONTHS 7,700 € 2.9%

NEXT 12 MONTHS* 3,900 1.4%

Unemployment

MID-YEAR 2022 3.1%

MID-YEAR 2023* 3.4%

*Projected

CHATTANOOGA, TN EMPLOYMENT

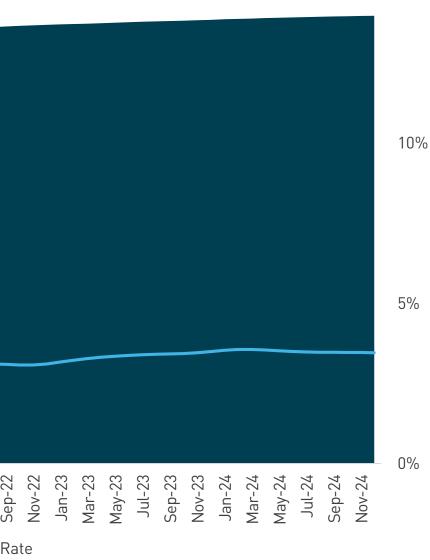
Employment Trends

300,000 200,000 100,000 0 Jan-19 Mar-19 May-19 Jul-19 Sep-19 Nov-19 Jul-20 May-20 Jul-22 Jan-21 Jul-22 Sep-22 Nov-22 Jan-23 May-22 Jan-22 Jan-22 Jan-22 Sep-23 Nov-23 Sep-24 May-24 Jul-24 Sep-24 Nov-22 Total Jobs — Unemployment Rate

SOURCE: Moody's Analytics

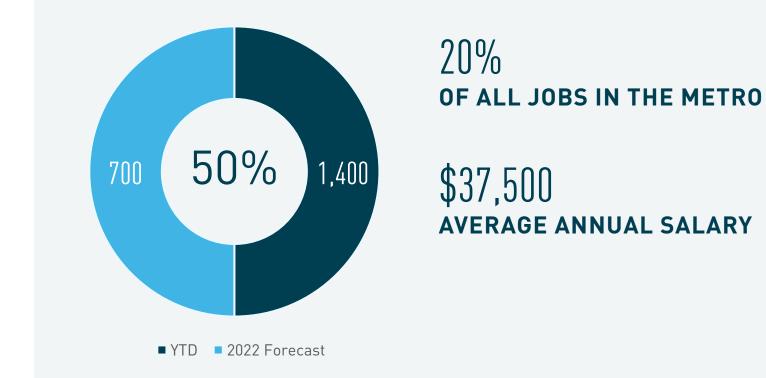
In The News

- Solkswagen starts U.S. production of ID.4 in Chattanooga, adding over 1,000 new jobs
- Chattanooga's Steam Logistics creating 400 jobs
- & iFixit to add over 200 jobs in Chattanooga



15%

Who's Hiring? **TRADE, TRANSPORTATION, & UTILITIES INDUSTRY**



Top Trade, Transportation, & Utilities Employers











2022 Units*

deliveries 430

ABSORPTION 303

2023 Units*

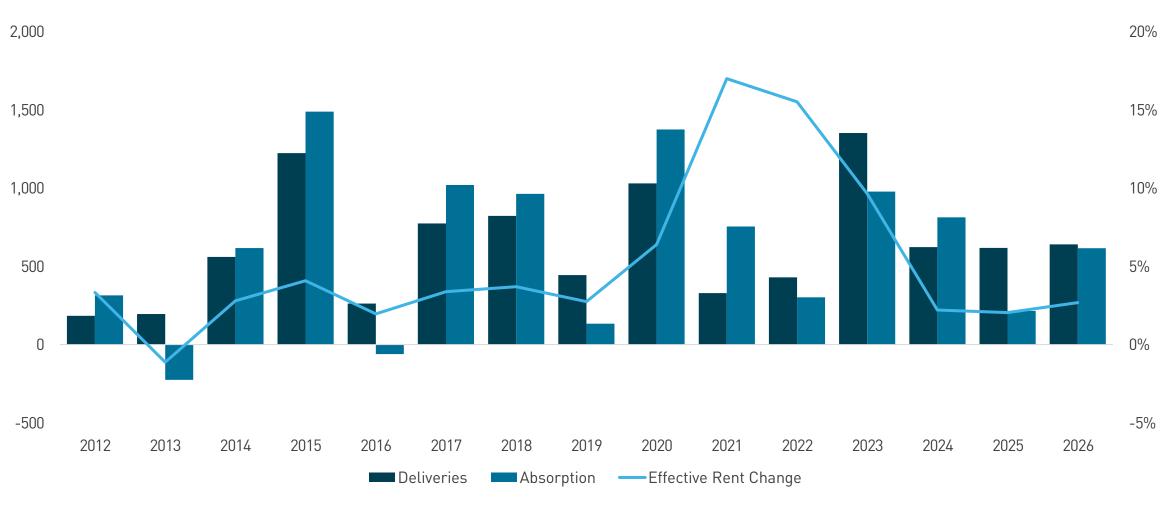
DELIVERIES 1,352

ABSORPTION 978

*Projected

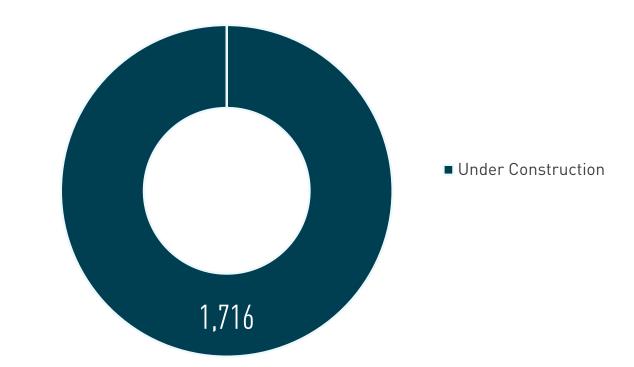
CHATTANOOGA, TN DELIVERIES & ABSORPTION

Deliveries, Absorption, & Effective Rent Change



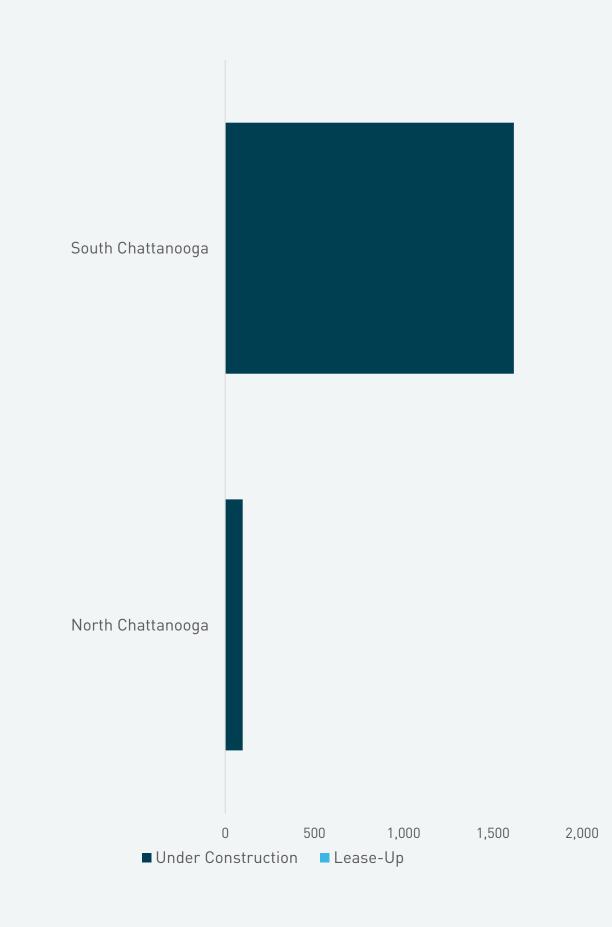
Source: RealPage

Market Pipeline



BERKADIA

Top Submarket Pipelines







Effective Rent

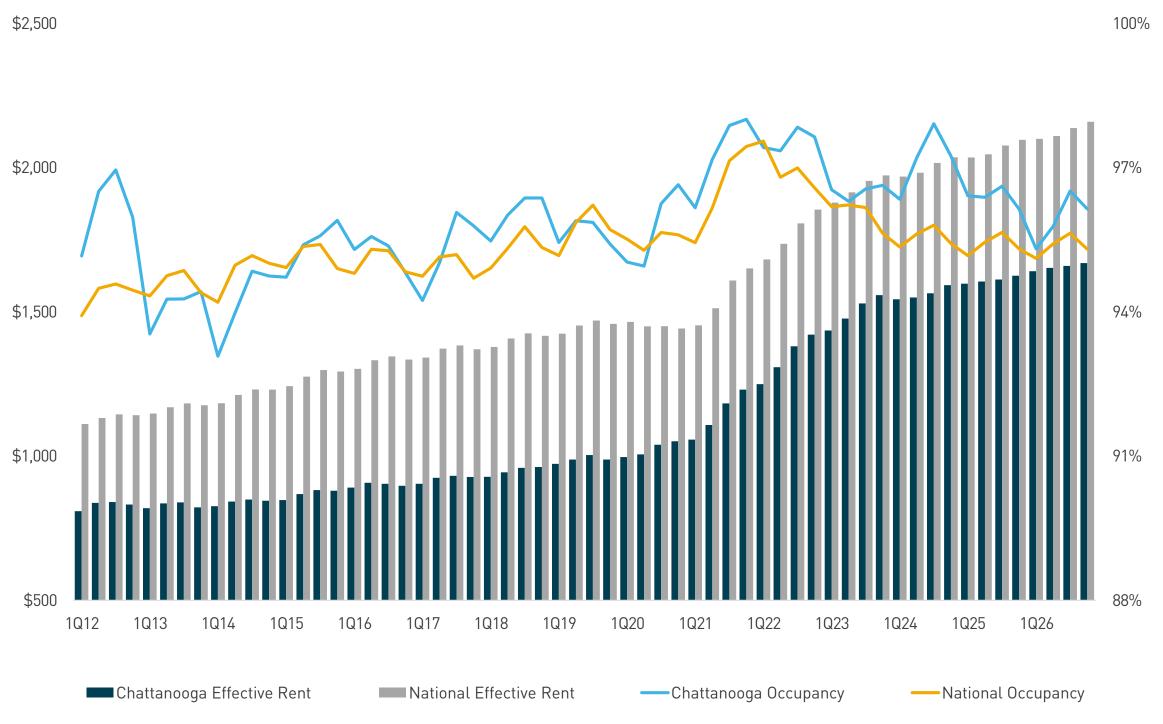
2Q 2022 \$1,308 ● 18.1% YOY

Occupancy

2Q 2022 97.3% • 20 BPS YOY

CHATTANOOGA, TN RENT & OCCUPANCY

Chattanooga vs. National Effective Rent & Occupancy



Source: RealPage

BERKADIA

Submarket Performance

| | | | 2Q22 |
|-------------------|-------------|-------|-------------|
| | 2Q22 | YOY | EFFECTIVE |
| SUBMARKET NAME | OCCUPANCY | (BPS) | RENT |
| North Chattanooga | 97.0% | 30 | \$1,330 |
| South Chattanooga | 97.5% | 10 | \$1,298 |
| | | | |









Sources: RealPage; Moody's Analytics; Real Capital Analytics

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